

### What do we offer?

#### **Supply Chain Solutions**

We provide end-to-end sustainable supply chain solutions, offering multi-modal transport options. Globally we facilitate the entire physical and administrative process of intake, storage, handling, customs clearance and distribution of your goods. We also have 4 warehouses in different regions in Russia with a bonded warehouse in Saint Petersburg.



#### **Project Logistics**

We manage your complex global projects, tailor-made, with a clear scope and a dedicated team. We always strive for optimal solutions whether it is a container or a breakbulk shipment, heavy lift handling or out of gauge services. Moreover, we take care of your door-to-door delivery of heavy machinery, rolling stock and mining equipment.

## Secured Transportation of Theft Sensitive Goods

We have over 20 years' specialized knowledge in transporting high-value cargo by road and rail in Eastern Europe, Russia, and CIS. With

our next-generation monitoring and security solution (IoT based), we provide the highest standards in secured transportation, reducing the dependency of human interaction while realizing significant cost savings.

#### Trade Facilitation and After-Sales Service

We help customers develop trade and aftersales service, offering a route to market, that facilitates the import and trading function of a local distributor and/or legal entity, providing the customer with full control of their business in complex regions (CIS and Asia). Additionally, we provide an answer to after-sales needs, including compliant free-of-charge warranty import-exports, spare-part logistics, and local stock fulfillment.



We optimize logistics cost, performance, and sustainability based on smart data. Using innovative technologies, we visualize our customers' supply network proposing actionable insights and improvement opportunities in a user-friendly way. This helps our customers to make the right investment decision and evaluate improvement scenario's in their own network.

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We enable our customers to stay focused on their core business by creating and managing innovative solutions that add value and solve their supply chain challenges in complex markets.

### **Solutions Beyond Logistics**

However far our customers aim to go, we are always right beside them. We envisage to see the world from their perspective and help them identify the best way of organizing their logistics activities. This results in tailor-made, unique solutions to f it our customer's profile, often going beyond pure logistics.

Reducing total go-to-market cost, creating long-term added value. In each activity, using the right resources. **That's our objective**. Because our creativity and flexibility have no boundaries

Like to know how we can help to shape your world? See www.ahlers.com

### Ahlers locations around the world



#### **About Us**

For more than 110 years Ahlers has been helping clients all over the world. With 650 employees in 3 regions (Europe, CIS, Asia), we provide state-of-the-art logistics and tailor-made solutions.

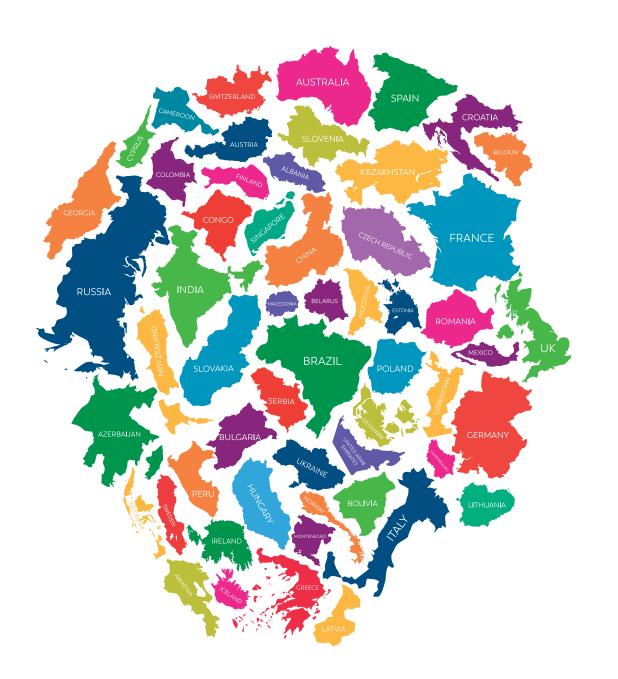
#### **Contact Us**

#### Ahlers

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We shape the world to fit your profile.





### **Our Mission**

We deliver **high-quality services** and enable our customers to focus on their core business.

We offer innovative, sustainable and tailormade solutions beyond logistics with one common approach, global and local.



We work closely with our customers to deliver tailor-made solutions that help them conquer new markets and increase their market share.

Stefan Van Doorslaer, CFO Ahlers



# Our specialized services

- End-to-end sustainable supply chain solutions. Licensed customs broker.
- Warehouses in several regions in Russia, bonded warehouse in Saint Petersburg.
- Management of complex global projects, tailor-made with a dedicated team.
- Secured transportation of theft-sensitive goods.
- Trade facilitation and after-sales services.
- Innovative smart data tools for supply chain visualization and optimization.



#### How do we do this?

- Deliver **consistency** through excellent customer experience
- Dedicated team, understanding your local and global needs
- Our **expertise** in addressing complex markets (CIS, Asia)
- Using every opportunity to improve and innovate





25 years+ specialized knowledge in complex



International forwarding and licensed customs



In-house warehousing



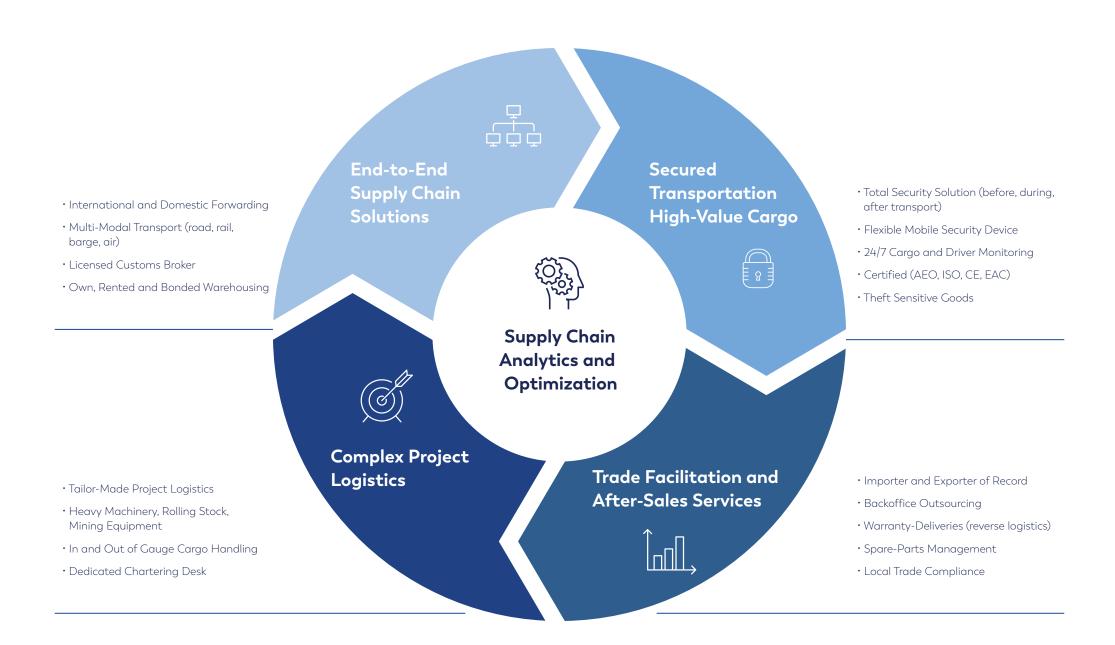
Smart, innovative, data analytics tools



Dedicated team of experts



# Tailor-Made Solutions Beyond Logistics







### **Ahlers Sustainability**

Ahlers constantly fosters innovation: promoting sustainable technologies and behaviors.

- We analyze your entire supply chain using smart data analytics and innovative monitoring tools.
- We focus on **the sustained further development** and training of our staff.
- We have a unified organizational culture based on our values (entrepreneurship, commitment, collaboration, integrity).
- We are committed to our **corporate citizenship** activities and responsible business practices.











# Benefits of working with Ahlers

- We embrace our customers' goals and needs, offering tailor-made, reliable and long-term solutions.
- We can **pull together** a wide range of highly specialist skills in many countries around the world.
- We use **smart data** analytics and innovative monitoring tools.
- We **facilitate** your route to market in complex regions.
- We take the time to analyze your entire supply chain, proposing value-add strategies for your company.
- We have a flexible and consistent approach, taking every opportunity to improve and to innovate.